

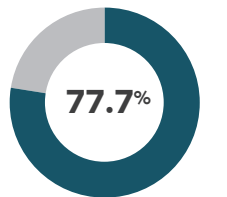
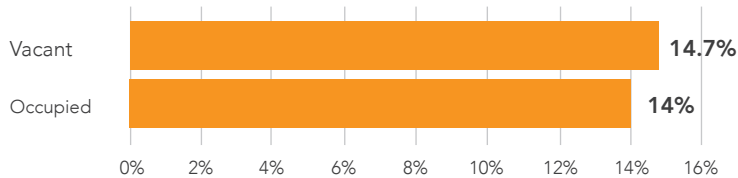
NOC: National Occupation Classification (NOC) is the system utilized to organize occupations based on the primary job requirements and skill level.
NAIC: North American Industry Classification System is the system utilized by to classify companies based on their primary functions/objectives.
LMG Vacancy Study: This report provides an overview of the job vacancies for the month for the period of April 2016 - March 2017.
Occupied Position: This refers to positions that are currently filled.
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RETAIL

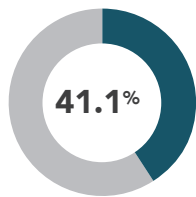
NAICS 44-45

This report will focus on the Retail Trade (NAICS-44-45) industry throughout both the Nipissing and Parry Sound Districts. There are 2 subsections of Retail Trade, which represent both store retailers and non-store retailers. Each of these 2 categories is comprised of several types of retail, which is determined by the products/services sold.

COMPARISON OF OCCUPIED & VACANT POSITIONS IN TERMS OF % SHARE OF ALL OCCUPATIONS



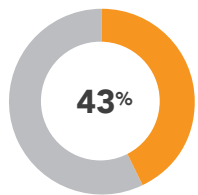
% of positions requiring a high school diploma or less



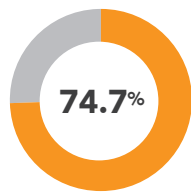
% of full-time positions (35+ hours/week)



6,482
OCCUPIED
positions
in 2016 (Stats Can)



% of entry level positions



% of seasonal/temporary positions

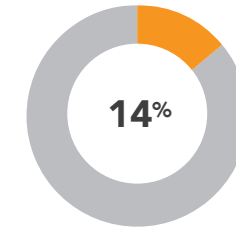


61 AVERAGE
MONTHLY
vacancies
(LMG Vacancy Study)

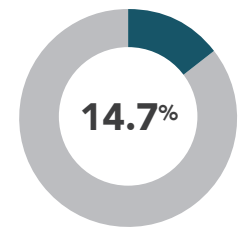
NIPISSING DISTRICT

average starting wage
\$13.32
per hour
(LMG Vacancy Study)

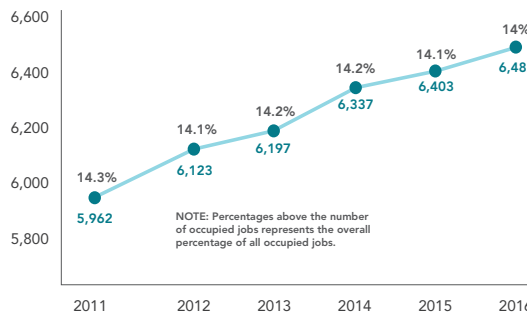
% share of all occupied positions (StatsCan)



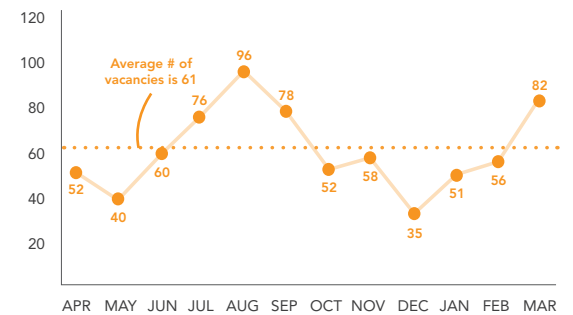
% share of all vacant positions (LMG Vacancy Study)



NUMBER OF OCCUPIED JOBS & % OF ALL OCCUPIED JOBS IN RETAIL (NAICS 44-45) PER YEAR, 2011-2016 (StatsCan)

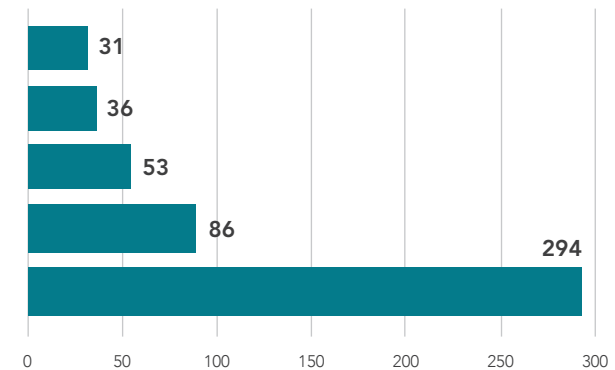


NUMBER OF VACANT POSITIONS IN RETAIL (NAICS 44-45) (LMG Vacancy Study)



TOP 5 JOB VACANCIES BY OCCUPATIONAL TITLE (NOC) WITHIN RETAIL (2016)

- 65 - Service Representatives and other Customer and Personal Services Occupations
- 62 - Retail Trade Supervisors and Specialized Cleaners
- 66 - Sales Support Occupations
- 06 - Middle Management Occupations in Retail, Wholesale Trade and Customer Services
- 64 - Sales Representatives and Salespersons (Wholesale and Retail)



NOC 65: Occupations in food and beverage service, Occupations in travel and accommodation, Tourism and amusement services occupations, Security guards and related security service occupations, Customer and information services representatives, and Other occupations in personal service.

NOC 62: Retail sales supervisors, Technical sales specialists in wholesale trade and retail and wholesale buyers, and Insurance, real estate and financial sales occupations.

NOC 66: Cashiers and Other sales support and related occupations.

NOC 06: Corporate sales managers, Retail and wholesale trade managers, Managers in food service and accommodation, Managers in customer and personal services, n.e.c.

NOC 64: Sales and account representatives - wholesale trade (non-technical), and Retail salespersons.

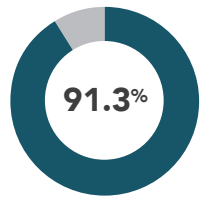
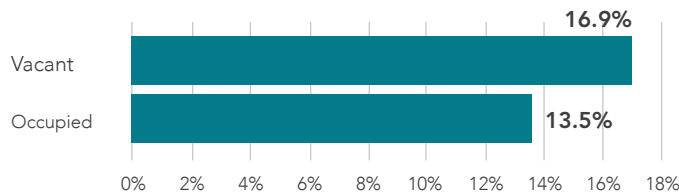
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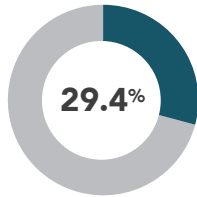
NAICS 44-45

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COMPARISON OF OCCUPIED & VACANT POSITIONS IN TERMS OF % SHARE OF ALL OCCUPATIONS



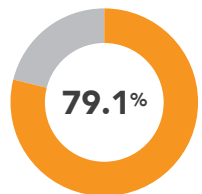
% of positions requiring a high school diploma or less



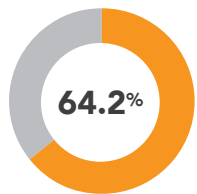
% of full-time positions (35+ hours/week)



2,100
OCCUPIED
positions
in 2016 (Stats Can)



% of entry level positions



% of seasonal/temporary positions

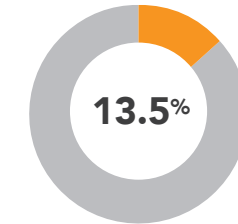


16 AVERAGE
MONTHLY
vacancies
(LMG Vacancy Study)

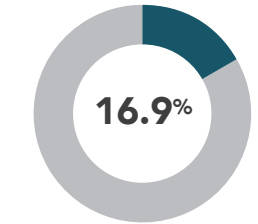
PARRY SOUND DISTRICT

average starting wage
\$12.70
per hour
(LMG Vacancy Study)

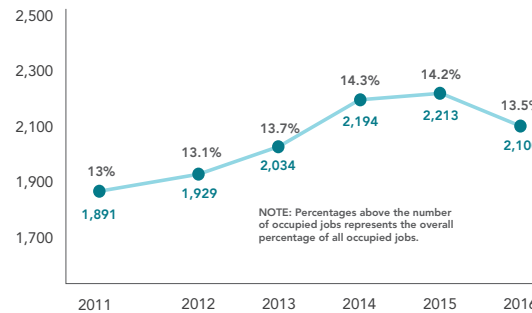
% share of all occupied positions (StatsCan)



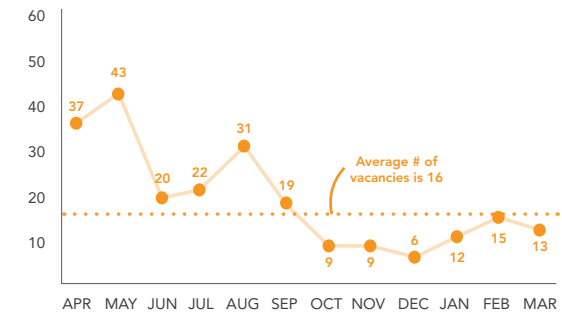
% share of all vacant positions (LMG Vacancy Study)



NUMBER OF OCCUPIED JOBS & % OF ALL OCCUPIED JOBS IN RETAIL (NAICS 44-45) PER YEAR, 2011-2016 (StatsCan)



NUMBER OF VACANT POSITIONS IN RETAIL (NAICS 44-45) (LMG Vacancy Study)



TOP 5 JOB VACANCIES BY OCCUPATIONAL TITLE (NOC) WITHIN RETAIL (2016)

14 - Office Support Occupations

11

62 - Retail Trade Supervisors and Specialized Cleaners

11

06 - Middle Management Occupations in Retail, Wholesale Trade and Customer Services

12

66 - Sales Support Occupations

46

64 - Sales Representatives and Salespersons (Wholesale and Retail)

125

NOC 14: General office workers, Office equipment operators, Financial, insurance and related administrative support workers, and Library, correspondence and other clerks.

NOC 62: Retail sales supervisors, Technical sales specialists in wholesale trade and retail and wholesale buyers, and Insurance, real estate and financial sales occupations.

NOC 06: Corporate sales managers, Retail and wholesale trade managers, Managers in food service and accommodation, Managers in customer and personal services, n.e.c.

NOC 66: Cashiers and Other sales support and related occupations.

NOC 64: Occupations in food and beverage service, Occupations in travel and accommodation, Tourism and amusement services occupations, Security guards and related security service occupations, Customer and information services representatives, and Other occupations in personal service.